

**Amy D. Weaver****Profile**

Amy is a senior and seasoned Project/Program Management and Process/Methodology professional with over 15 years of leadership and management in the technical, business and creative services arenas. Accomplishments focus on program and project management, process improvements, business and functional analysis as well as creative design/management expertise.

**Professional Background**

Amy has worked in several fast-paced, corporate and small environments including United Airlines, AT&T, USG, DeVry, West Marine, Hoffman-York, CNA Insurance, WERC., having held project management and senior level positions. In 2002 she became partner in a small creative marketing services firm and in 2004 started her own company to best manage her consulting contracts. She has been able to combine her project management, process/methodology and design background for many different industries whether technical or for enterprise strategy.

**Highlighted Experience**

Amy has unique expertise in program/project management, process development/methodology, creative design and management. Some experiences have included:

- Working with companies to manage programs/portfolios of projects ranging from 1.7MM to 5.3MM.
- Working with mid to large corporations enhancing PMOs processes, lifecycle outline and portfolio management tools. Also with smaller start-up companies implementing custom process management of projects and operations, increasing customer satisfaction and revenue for managing new product development and current product portfolios.
- Managed many projects to fulfillment whether enterprise or IT focused. Managed teams of resources domestically and overseas for design, programming and integration phases. Presented and trained clients on various types of software.
- PC and Mac platform creative design of identity and custom print collateral per marketing/PR plans, design/development and use of content management systems for websites, conversion of print graphics for web, and overall management of creative processes.
- Performed Sales Engineering role. Presented proposals and closed client contracts, focusing on developing a partner relationship with clients for continuing business instead of one-time projects. Vendor negotiation resulting in economical pricing of various technical and creative services.
- Created white papers along with graphical outlines of custom lifecycles from sales through fulfillment phases, resulting in an improved and tangible process for project managers and clients. Developed project change request methods for documentation of scope creep and post implementation adds/changes, resulting in increase in revenues; post mortem process and documentation enhancements for knowledge base resulting in greater communication to clients and teams.